

Muhammad Ahmad Thadey

muhammad.ahmad@gmail.com | +91 8825991785 | Bengaluru, India
www.linkedin.com/in/muhammad-ahmad-

Professional Summary

Experienced Hotel General Manager with over 20 years of leadership experience across luxury and religious hospitality markets in Saudi Arabia. Proven success in delivering SAR 35M+ GOP improvement, optimizing RevPAR performance, controlling payroll ratios, and managing full P&L accountability across multi-department hotel operations. Expert in pre-opening hotel strategy, operational ramp-up, revenue optimization, asset management, and market repositioning while leading cross-functional teams of 200+ employees and managing multi-million SAR budgets. Experienced with global hospitality brands including Accor and IHG, ensuring strategic operational excellence aligned with international standards. Recognized for driving guest satisfaction, operational efficiency, and sustainable revenue growth through strategic leadership and data-driven decision-making. Strong expertise in hotel operations, revenue management, cost control, service quality improvement, and regulatory compliance, consistently delivering high-performance hospitality operations in competitive markets.

Skills & Core Competencies

Strategic Leadership	Revenue Growth Optimization	Client Relationship Management
Time Management	Market & Revenue Analysis	Guest Experience Management
Conflict Resolution	Event Planning & Execution	Hotel Operations Management
Task Management	Brand Reputation Building	Performance Management
Creative Thinking	Workflow Optimization	Business Growth Planning
Critical Thinking	Business Development	Stakeholder Management
Collaboration	Yield Management	Team Development

Areas of Specialization

- Revenue & Financial Performance – GOP, RevPAR, occupancy optimization, budgeting, payroll management, profitability improvement, revenue growth, and cost-control strategies.
- Team Development & Workforce Management – Leadership, training, mentoring, performance management, workforce planning, and development of 200+ employees overall.
- Hospitality Technology & Systems – PMS, hotel management systems, Microsoft Office, operational reporting, performance dashboards, and technology-enabled management.
- Hotel Operations & Strategic Leadership – Multi-department hotel operations, service excellence, and operational performance management across hospitality environments.
- Pre-Opening & Hotel Launch – Feasibility, budgeting, FF&E planning, recruitment, operational readiness, launch execution, brand standards, and opening strategy.

Key Achievements

- Increased hotel occupancy by 15%+ through targeted sales initiatives, strategic partnerships, market repositioning, revenue-focused commercial strategies, and demand optimization.
- Improved guest satisfaction by 20%+ through service standards, employee training, structured feedback management, guest experience initiatives, and continuous improvements.
- Delivered SAR 35M+ GOP improvement through operational optimization, cost management, strategic revenue initiatives, financial performance management, and profitability.
- Managed 55,000+ assets with 99% equipment uptime, strengthening asset governance, operational reliability, maintenance performance, service continuity, and efficiency.